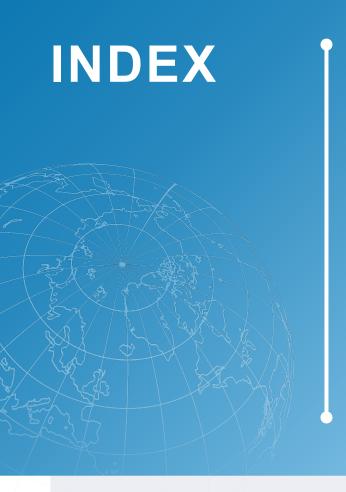
#### **TAZMO**

# Q2 FY2025 Financial Announcement

August 8, 2025

**Security Code 6266** 





1. Q2 FY2025 Consolidated Financial Summary

2. Q2 FY2025 Segment Information

**Business Environment** 

4. Appendix



## **Q2 FY2025 Consolidated Financial Summary**

**Net sales** 

16,787

Million Yen

YoY Change +3.4%

Operating income

2,517

Million Yen

YoY Change △11.2%

**Ordinary income** 

2,384

Million Yen

YoY Change △20.0%

Net income(\*)

1,645

Million Yen

YoY Change △20.4%

#### Overview

- Net sales fell short of the plan, mainly due to inspection delays in the Process Equipment Business. However, operating profit exceeded the plan as a result of cost reductions and improved profitability from mass production of semiconductor equipment.
- In the Surface Treatment Equipment Business and the Precision Molding Dies and Plastic Moldings Business, projects that had undergone productivity improvements were inspected and accepted.
- In the Process Equipment Business, order intake has not achieved the expected level amid a wait for market recovery. While orders for semiconductor equipment for advanced packaging are showing a slower-than-expected pace, an increase is anticipated in the second half.

#### **Q2 FY2025 Financial Summary**

Year-on-year, profit declined due to lower sales of high-margin equipment for power semiconductors. Against the plan, however, we achieved a substantial increase in profit, exceeding expectations, driven by improved production efficiency and other factors.

	02 EV2024	Q2 FY	<b>2025</b>	V-V-l	FY2025	vs. Initial H1	FY2025	vs. Full
(Millions of yen)	Q2 FY2024 Actual	Actual	Net sales ratio (%)	YoY change (%)	Initial H1 Estimate	Estimate (%)	Full Year Estimate	Year Estimate (%)
Net sales	16,239	16,787	_	3.4	18,640	90.1	41,000	40.9
Gross profit	5,534	5,231	31.2	△5.5	_	_	_	_
Operating income	2,836	2,517	15.0	△11.2	1,930	130.4	5,000	50.3
Ordinary income	2,981	2,384	14.2	△20.0	1,920	124.2	5,100	46.7
Net income attributable to owners of parent	2,067	1,645	9.8	△20.4	1,350	121.9	3,500	47.0

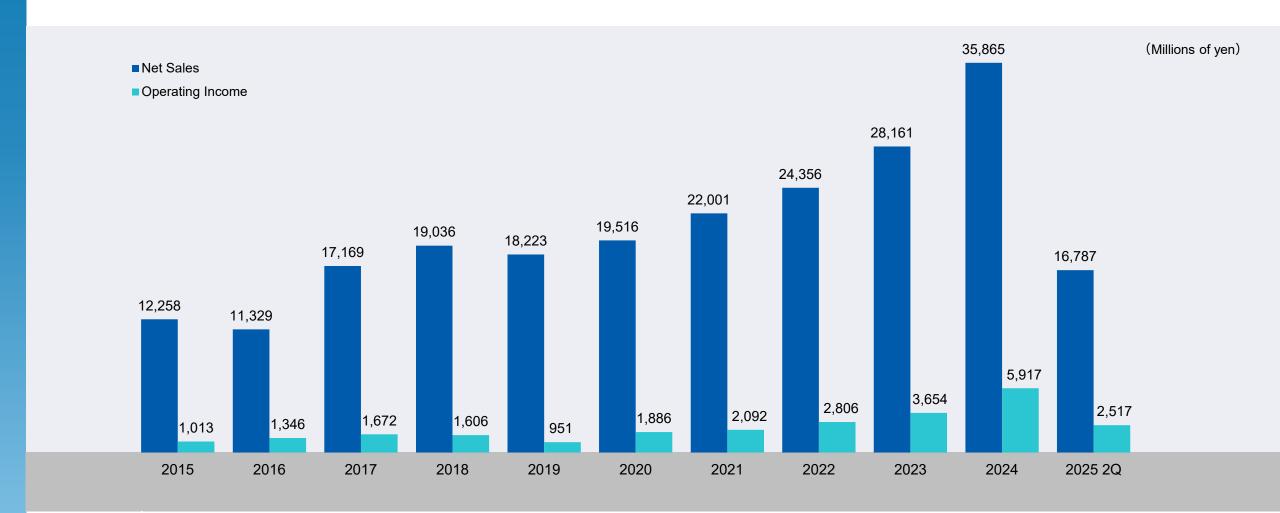
#### Trend in Net sales and Operating profit (Quarterly)

#### **TAZMO**



#### Trend in Net sales and Operating profit (Full year)





#### **Balance Sheet**



(Millions of yen)	FY2024 Actual	Q2 FY2025 Actual	YoY change(%)
Current assets	40,731	39,983	△747
Non-current assets	8,469	8,563	93
Property, plant and equipment	7,385	7,448	63
Intangible assets	156	166	9
Investments and other assets	927	948	20
Total assets	49,200	48,547	△653
Current Liabilities	17,696	16,968	△727
Non-Current Liabilities	6,861	6,958	97
Total liabilities	24,557	23,927	△630
Total net assets	24,642	24,619	△22
Equity ratio	49.1%	49.9%	0.8P

#### **Major Change**

( Millions of yen )

#### Current Assets

Cash and deposits	+2,653
Notes and accounts receivable - trade	△950
Inventories	△1,232

#### Current Liabilities

Electronically recorded obligations – operating	△2,004
Contract liabilities	+ 1,455
Short-term borrowings	+329
Income taxes payable	△347

#### Non-Current Liabilities

Long-term borrowings +159

#### Cash Flow



(Millions of yen)	Q2 FY2024 Actual	Q2 FY2025 Actual	YoY change(%)
Cash flow from operating activities	4,353	4,394	41
Cash flow from investing activities	△971	△4,540	△3,569
Free cash flow	3,382	△145	△3,528
Cash flow from financing activities	△1,927	△556	1,371
Cash on hand	8,589	8,719	130

#### **Highlights**

( Millions of yen )

#### Cash flow from operating activities

Profit before income taxes	2,400
Contract Liabilities	1,597
Trade payables	△1,897
Trade receivables	1,650

#### Cash flow from investing activities

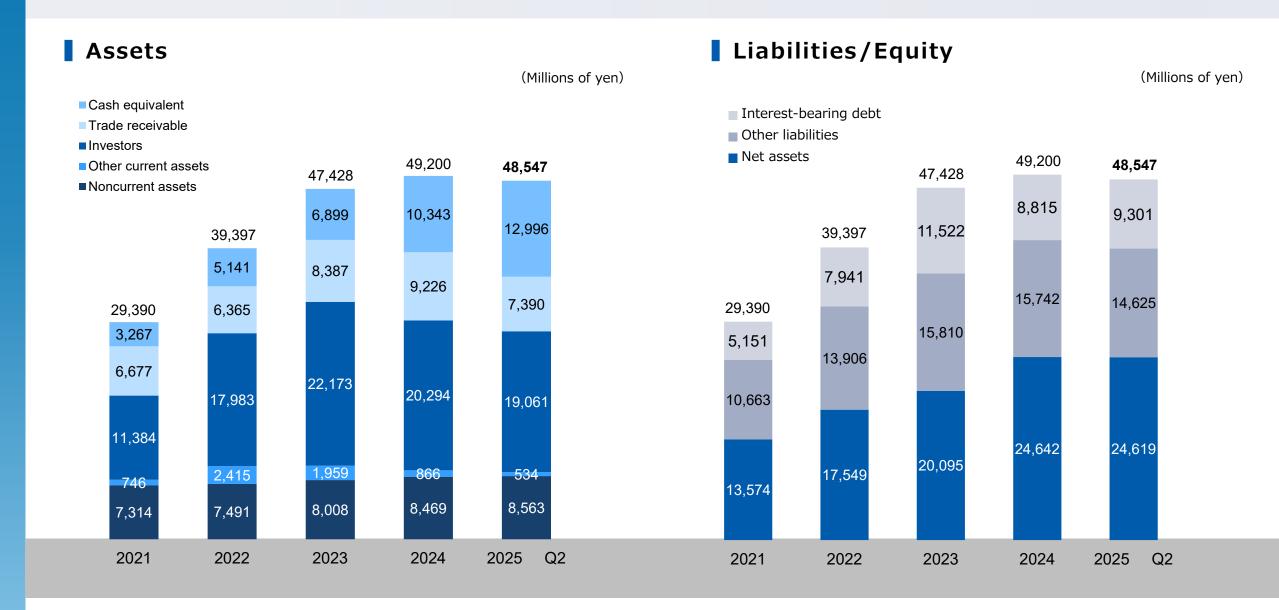
Net increase in time deposits	△3,759
Purchase of property, plant and equipment	△749

#### Cash flow from financing activities

Proceeds from long-term borrowings	2,000
Repayments of long-term borrowings	△1,510
Purchase of treasury shares	<b>△511</b>

#### → Balance Sheet







## **Q2 FY2025 Segment Information**

### **→** Net Sales and Operating Profit by Segment

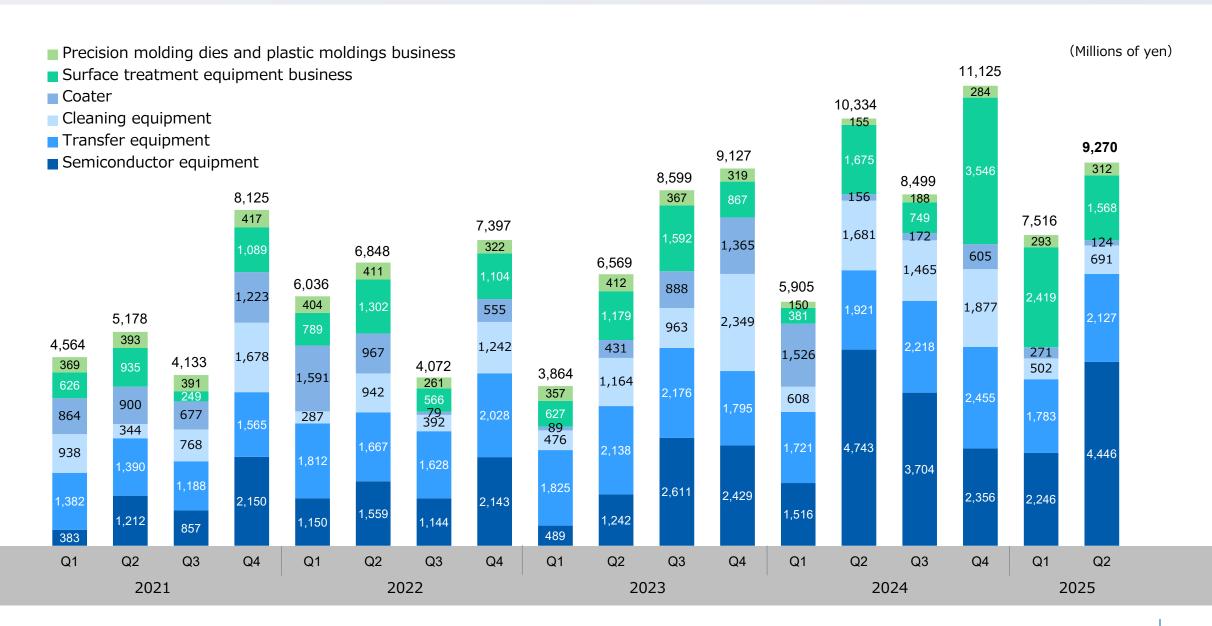
#### **TAZMO**

	(Millions of yen)	Q2 FY2024 Actual	Q2 FY2025 Actual	Y o Y Change(%)
Process equipment	Net sales	13,877	12,193	△12.1
business	Operating income	2,745	1,920	△30.0
<ul><li>Semiconductor equipment</li></ul>	Net sales	6,260	6,692	6.9
<ul><li>Transfer equipment</li></ul>	Net sales	3,643	3,911	7.3
<ul><li>Cleaning equipment</li></ul>	Net sales	2,290	1,194	△47.9
Coater	Net sales	1,683	396	△76.5
Precision molding dies and plastic	Net sales	306	606	98.2
moldings business	Operating income	△101	56	<del></del>
Surface treatment	Net sales	2,056	3,987	93.9
equipment business	Operating income	177	517	191.0
Elimination of inter- segment transactions	Operating income	15	△191	_
Total	Net sales	16,239	16,787	3.4
IOtal	Operating income	2,836	2,517	△11.2

FY2025 Initial H1 Estimate	vs. Initial H1 Estimate (%)	FY2025 Full Year Estimate	vs. Full Year Estimate (%)
13,900	87.7	33,000	36.9
1,550	123.9	4,500	42.7
_	_	18,200	36.8
<del></del>	<del></del>	9,300	42.1
<del>-</del>	<del>-</del>	3,700	32.3
<del>-</del>	<del>-</del>	1,800	22.0
540	112.2	1,100	55.1
20	280.0	50	112.0
4,200	94.9	6,900	57.8
360	143.6	450	114.9
_	_	_	_
18,640	90.1	41,000	40.9
1,930	130.4	5,000	50.3

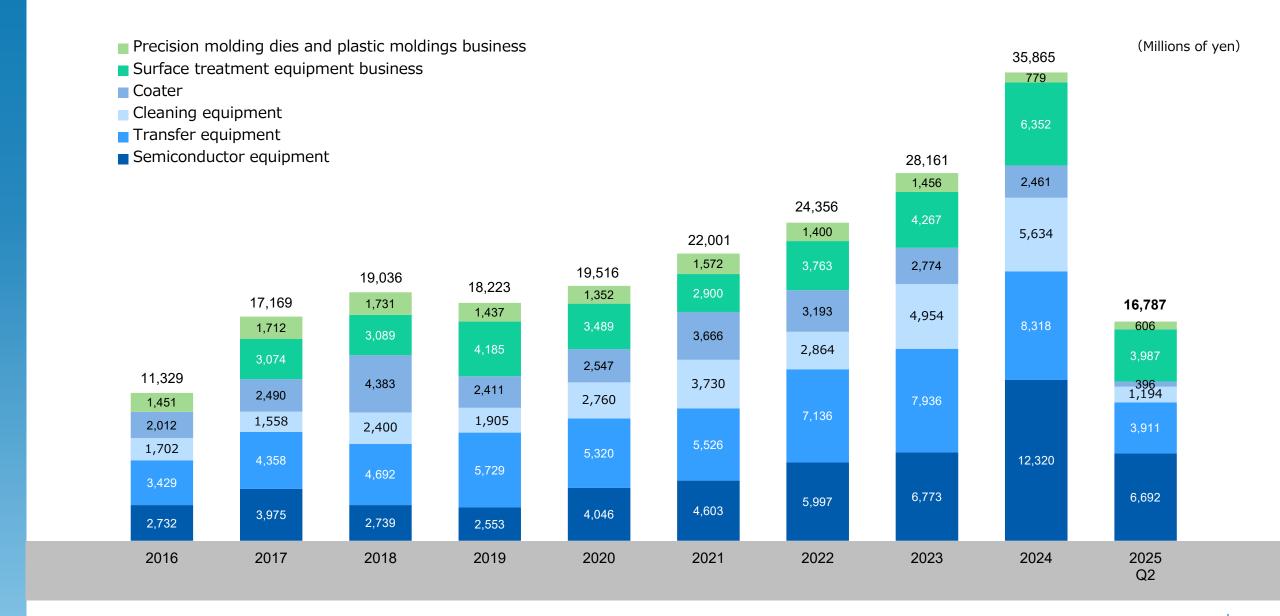
#### Trend in Net sales by Segment (Quarterly)





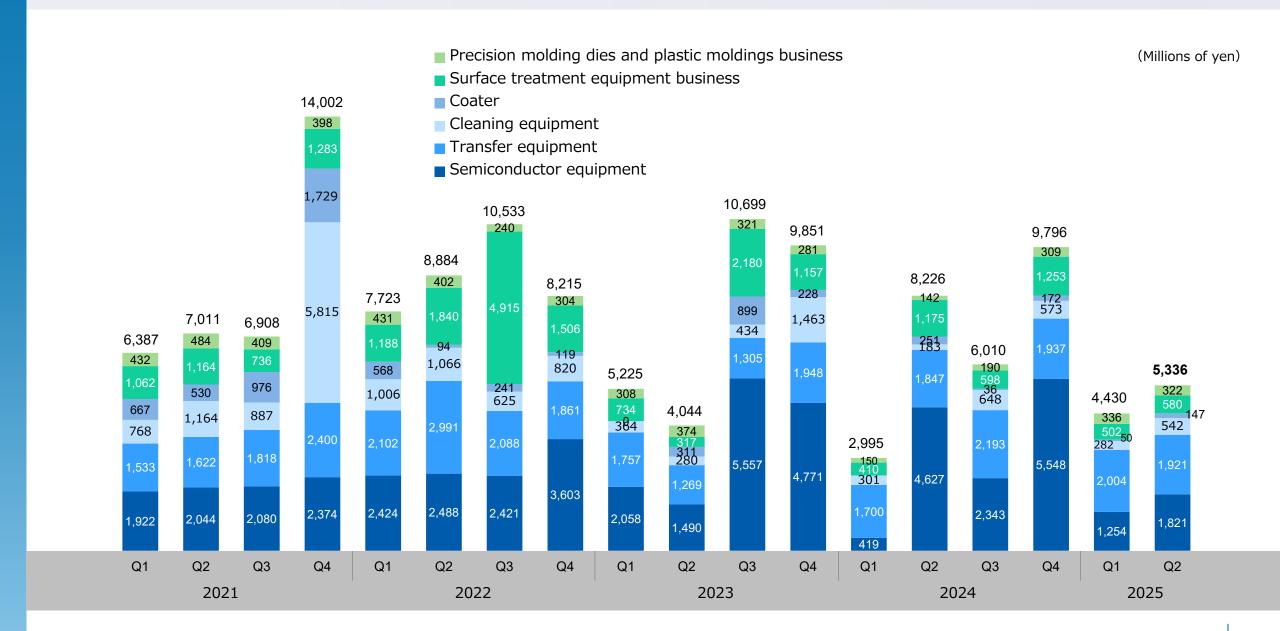
#### Trend in Net sales by Segment (Full year)

#### **TAZMO**



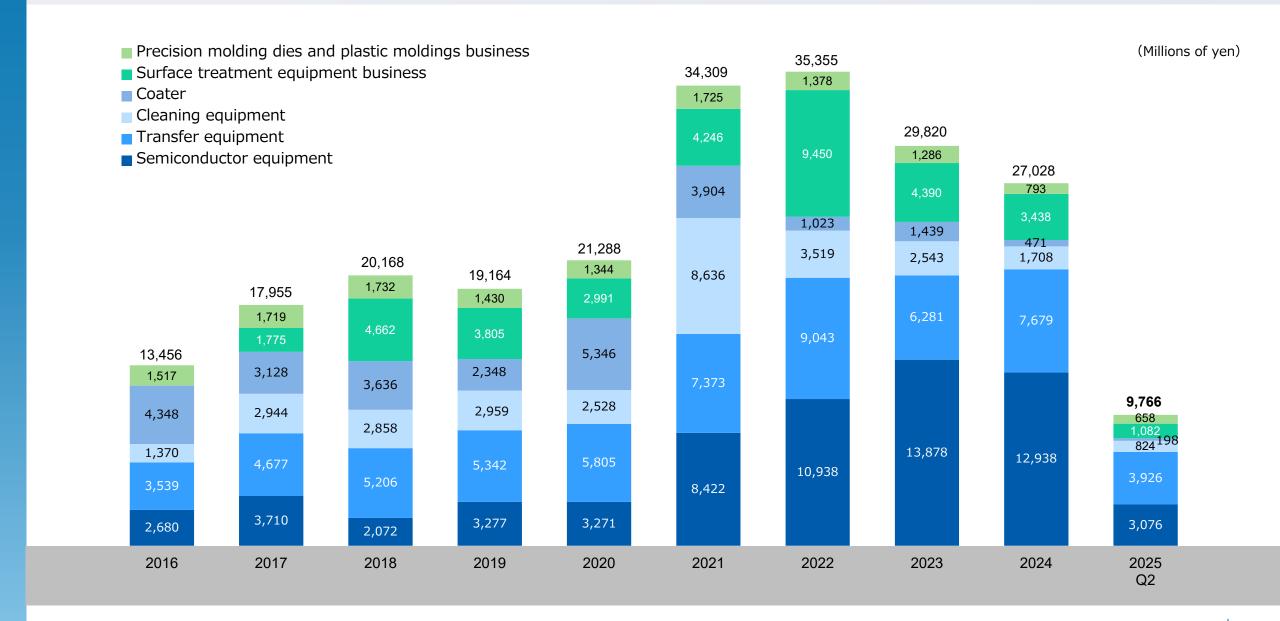
#### Trend in Sales Orders by Segment (Quarterly)





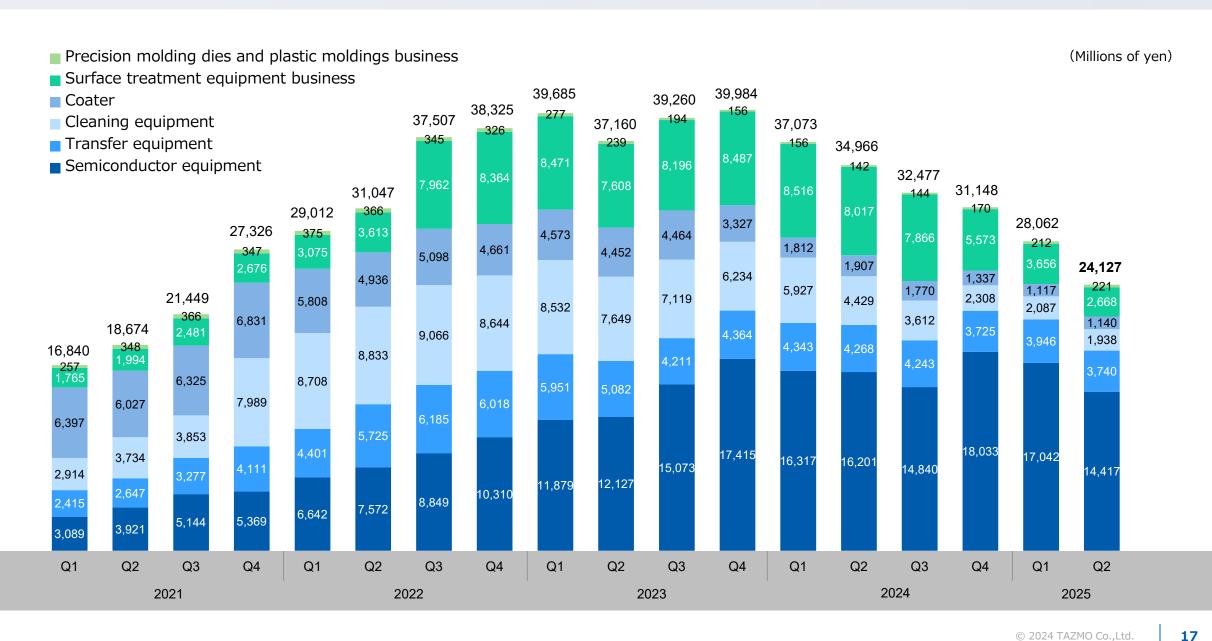
#### Trend in Sales Orders by Segment (Full year)





#### Trend in Order Backlog by Segment (Quarterly)







## **Business Environment**

#### → Business Environment



- In semiconductor equipment, while there are inquiries for equipment for advanced packaging, order placements have been delayed. For equipment for power semiconductors, inquiries have gradually emerged, mainly in certain regions, and we are closely monitoring future market trends.
- In transfer equipment, the market stagnation and shorter delivery lead times have made order acquisition challenging. In the domestic market, however, orders for high value-added projects such as EFEM are gradually expanding.
- With increasing inquiries for PLP-compatible equipment, we are taking measures to ensure firm order acquisition and expect market expansion going forward. Inquiries for PLP-use robots are also on the rise.
- We are receiving inquiries for phosphoric acid reclamation process equipment and slurry supply equipment. In cleaning equipment, we are actively working to secure orders for new projects.
- In surface treatment equipment, order intake has settled down somewhat due to factors such as the postponement of investment plans for plating processing equipment. We are focusing on new development projects while working to expand orders. In substrate-related transfer equipment, inquiries are increasing as automation advances.



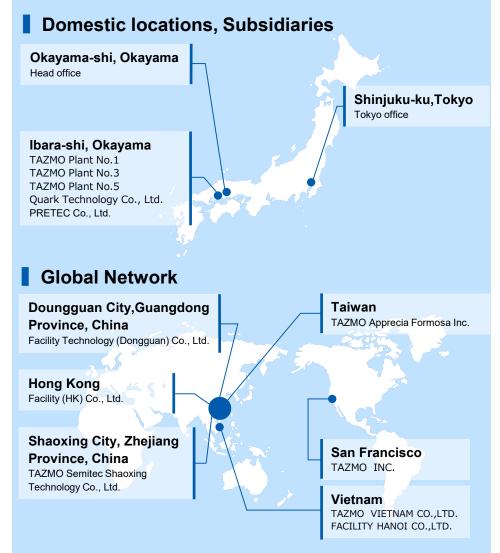
## **Appendix**

#### **-**→ Company Info



(as of June 30, 2025)

	(as of June 30, 2025)
Company name	TAZMO Co., Ltd.
Established	February 26, 1972
Head office	5311, Haga, Kita-ku, Okayama-shi, Okayama 701-1221, Japan
Capital	356,859,682 yen
Total number of issued shares	14,842,354
Number of shareholders	9,701
Number of employees	Non-consolidated 436 Consolidated 1,180
Business content	Development, Manufacturing and Sales of Semiconductor Manufacturing Equipment, Clean Transfer System, UV Laser Equipment, Plating Equipment, Mold • Resin Molding, Plating/Circuit formation Equipment for PCB



#### **→** Milestones

#### **TAZMO**

1972		- TAZMO Co., Ltd. is incorporated to manufacture and produce electronic components and repair industrial equipment.
1980		<ul> <li>Began production of molding dies, including injection molding dies.</li> </ul>
		<ul> <li>Completed development of Fully-automated Photo Resist Coater; production and sales started.</li> </ul>
1989	•	<ul> <li>Developed TFT Full-color filter manufacturing system; production and sales started.</li> </ul>
1990		- Constructed new head office/plant at 6186 Kinoko-Cho, Ibara, Okayama
		- Developed and produced Ultra Compact Transfer System for Super Clean Room.
1994	•	- Began production and sales of Emboss Carrier Tape.
1995	•	- Began production of injection Molding Products.
2001	•	<ul> <li>Developed "CS13" series Photo Resist Coater specialized for a thicker film application; production and sales started.</li> </ul>
2004		- Listed on the JASDAQ market.
2008	•	- Established TAZMO VIETNAM CO., LTD. a consolidated subsidiary, in Ho Chi Minh City, Vietnam.

2009	•	<ul> <li>Developed 10th generation compatible full-color filter manufacturing system; production and sales started.</li> <li>Concluded a license agreement with 3M(USA) for semiconductor manufacturing equipment.</li> </ul>
2013		<ul> <li>Apprecia Technology Inc. became our wholly owned subsidiary company.</li> </ul>
		<ul> <li>VIETNAM CO., LTD. Constructed new factory at Long Hau Industrial Park in Long An Province, Vietnam.</li> </ul>
2017	•	- Facility Co., Ltd. and Quark Technology Co., Ltd. became our wholly owned subsidiary company.
2018		- Listed on the First Section of the Tokyo Stock Exchange
2019	•	- Constructed a new head office at 5311 Haga Kita-ku, Okayama-shi, Okayama
2020		- Merged with Apprecia Technology Inc.
2022		- TAZMO's listing transferred to Prime Market in Tokyo Stock Exchange.
		- Increased capital to 3,495,400,000 yen through public offering.
		- Established TAZMO SEMITEC SHAOXING TECHNOLOGY Co., Ltd.

a consolidated subsidiary, in Zhejiang Shaoxing, China.

#### We develop, manufacture, and sell equipment for manufacturing cutting-edge semiconductors and packages, as well as clean transfer robots.



#### **Semiconductor Manufacturing Equipment Business Unit**

Using the know-how and technology cultivated over 40 years, we provide equipment for various processes such as coating, developing, laminating, and peeling in semiconductor manufacturing worldwide.



#### **Transfer Business Unit**

Providing various transport systems that are accurate, speedy, and space-saving, including transport robots for silicon wafers, etc., which are essential for semiconductor manufacturing.



#### **Cleaner Business Unit**

Providing silicon wafer cleaning and slurry supply equipment, which is an important process in semiconductor manufacturing, as well as equipment that regenerates and reuses phosphoric acid from waste liquid.



#### **Coater Business Unit**

Leveraging our expertise in supplying various flat panel display manufacturing equipment, we provide PLP and nanoimprint equipment.



#### **Molding Business**

Mold technology, which is essential for parts manufacturing, has been a core technology since our founding, and we provide a variety of products to meet the various needs of user companies.



#### **Surface Treatment Business**

Providing plating processing equipment for printed circuit boards incorporated in semiconductor packages and electronic control systems for automobiles, etc.



#### **Attention**

Forward-looking statements with respect to TAZMO's business plan, prospects and other such information are based on information available at the time of publication. Actual performance and results may differ significantly from the business plan described here due to changes in various external and internal factors.

This material takes as its objective the provision of information regarding the management policy, plans, and financial situation of KDDI to shareholders, investors and other visitors. It constitutes neither an offer nor a solicitation to purchase or sell TAZMO stock.

#### **Contact**

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